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## Hays Recruitment Job Opportunities – Apply Now

### Description

Hays Recruitment is seeking dynamic and motivated individuals to join our team as Recruitment Consultants. As a Recruitment Consultant, you will play a pivotal role in connecting top talent with exciting job opportunities, making a significant impact on both candidates' careers and clients' business success. This is an excellent opportunity for individuals with a passion for people, sales, and a drive to excel in a fast-paced and rewarding environment.

### Responsibilities

- Conducting thorough candidate sourcing through various channels, including online platforms, networking events, and referrals.
- Building and maintaining strong relationships with both clients and candidates to understand their needs and preferences.
- Managing the end-to-end recruitment process, from initial candidate screening to offer negotiation.
- Collaborating with clients to identify and define their hiring requirements and providing strategic recruitment solutions.
- Keeping up-to-date with industry trends and market knowledge to provide valuable insights to clients and candidates.
- Achieving and exceeding performance targets and KPIs.

### Qualifications

- Bachelor's degree in Business, Human Resources, or a related field.
- Proven experience in sales, customer service, or recruitment is advantageous.
- Excellent communication and interpersonal skills.
- Strong problem-solving abilities and a proactive approach.
- Ability to thrive in a competitive and target-driven environment.

### Job Benefits

- Competitive base salary with uncapped commission structure.
- Comprehensive training and development programs to enhance your skills.
- Career progression opportunities within a global organization.
- Access to a range of employee benefits, including healthcare and retirement plans.
- Vibrant and inclusive company culture with regular team-building activities.

### Contacts

Interested candidates are invited to submit their resume and cover letter. Recruitment Consultant Application Shortlisted candidates will be contacted for interviews.

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### Hiring organization

Hays

### Employment Type

Full-time

### Industry

Staffing and Recruiting

### Job Location

22B Soji Olajungi Street, Off Alpha Beach Rd, Lagos, 100001, Lagos, Lagos, Nigeria

### Working Hours

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### Date posted

July 1, 2025

### Valid through

10.12.2026

Join Hays Recruitment and be part of a dynamic team that values excellence, innovation, and the pursuit of success. Apply now to embark on a rewarding career in recruitment!