

https://www.workolic.com/job/jomav-homes-and-properties-recruitment/

Jomav Homes And Properties Recruitment Application Form | Career Update

Description

Jomav Homes And Properties is seeking dynamic and motivated individuals to join our team as Real Estate Sales Representatives. As a key member of our sales team, you will be responsible for promoting and selling our diverse range of residential and commercial properties. This role offers an exciting opportunity to thrive in a fast-paced and rewarding environment within the real estate industry.

Responsibilities

- Conduct market research to identify potential clients and opportunities.
- Showcase and sell properties to prospective buyers through effective communication and presentations.
- Build and maintain strong relationships with clients, providing exceptional customer service.
- Collaborate with the marketing team to develop and implement sales strategies
- Stay updated on real estate market trends, industry regulations, and property values.
- Negotiate and close deals, ensuring a smooth transaction process for clients
- Attend networking events and engage in activities to expand the client base.

Qualifications

- Proven experience in real estate sales or a related field.
- Excellent communication and interpersonal skills.
- Strong negotiation and closing abilities.
- Knowledge of local real estate market trends and regulations.
- Self-motivated with a proactive approach to sales.
- Ability to work independently and as part of a team.
- Real estate license is preferred but not mandatory.

Job Benefits

- Competitive commission-based compensation.
- Training and development opportunities to enhance your skills.
- Opportunities for career advancement within the organization.
- · Access to a supportive team and a collaborative work environment.
- Incentives and bonuses based on performance.

Contacts

Interested candidates are invited to complete the Jomav Homes And Properties Recruitment Application Form [Jobs Portal link]. Please attach your resume and a cover letter outlining your relevant experience and explaining why you are the ideal candidate for this position.

Jomav Homes And Properties is an equal opportunity employer. We encourage

Hiring organization

Jomav Homes And Properties

Industry

Real Estate

Job Location

Ondo Address: 3, Surulere St, 100001, Ondo, Ondo, Nigeria

Working Hours

9

Date posted

May 31, 2025

Valid through

05.01.2026

applications from candidates of all backgrounds and experiences.			