

<https://www.workolic.com/job/mshel-homes-limited-recruitment/>

Mshel Homes Limited Recruitment 2025/2026 Online Application

Description

Mshel Homes Limited is a leading real estate development company committed to providing high-quality, innovative, and sustainable housing solutions. We are currently seeking dynamic and results-driven individuals to join our team as Real Estate Sales Executives. If you are passionate about real estate, possess excellent communication skills, and thrive in a fast-paced environment, we invite you to apply for this exciting opportunity.

Responsibilities:

- **Sales and Marketing:**
 - Promote and sell residential and commercial real estate properties.
 - Develop and implement effective marketing strategies to attract potential buyers.
 - Conduct market research to identify new opportunities and stay abreast of industry trends.
- **Client Relationship Management:**
 - Build and maintain strong relationships with clients to understand their needs and preferences.
 - Provide accurate and timely information to clients, addressing inquiries and concerns promptly.
- **Negotiation and Closing:**
 - Negotiate sales agreements to ensure favorable terms for both the company and the client.
 - Guide clients through the property purchase process, from initial contact to closing.
- **Documentation:**
 - Prepare and review legal documents, contracts, and agreements related to property transactions.
 - Ensure all paperwork is complete and accurate for a smooth and legally compliant transaction.
- **Market Intelligence:**
 - Monitor and analyze real estate market trends and competitors to identify business opportunities.
 - Provide feedback to the management team on market dynamics and customer preferences.

Qualifications:

- Bachelor's degree in Business, Marketing, or a related field.
- Proven experience in real estate sales with a track record of successful transactions.
- Strong negotiation and interpersonal skills.
- Excellent verbal and written communication skills.
- Knowledge of local real estate laws and regulations.
- Ability to work independently and as part of a team.

Hiring organization
Mshel Homes

Employment Type
Full-time

Industry
Real Estate

Job Location
No 4, Patrick Bokkor Crescent Jabi,
900001, Abuja, Abuja, Nigeria

Working Hours
9

Date posted
February 14, 2026

Valid through
02.02.2026

Benefits:

- Competitive base salary with attractive commission structure.
- Health insurance coverage.
- Professional development opportunities.
- Supportive and collaborative work environment.
- Opportunities for career advancement.

How to Apply:

Interested candidates should submit their resume and a cover letter outlining their relevant experience to Real Estate Sales Executive Application in the subject line.
Note: Only shortlisted candidates will be contacted for interviews.

[Apply to Mshel Homes Job Application Portal](#)

Mshel Homes Limited is an equal opportunity employer. We encourage applications from candidates of all backgrounds and experiences.