



<https://www.workolic.com/job/netflix-recruitment/>

Netflix Recruitment 2025/2026 New Vacancies In Nigeria

Description

Netflix is seeking a dynamic and experienced Content Acquisition Manager to join our team in Nigeria. As the Content Acquisition Manager, you will play a pivotal role in identifying and acquiring high-quality content to enhance our streaming platform's offerings in the Nigerian market. This role requires a deep understanding of the local entertainment landscape, excellent negotiation skills, and a passion for delivering exceptional content to our subscribers.

Responsibilities

- **Content Strategy:** Develop and execute content acquisition strategies aligned with Netflix's objectives for the Nigerian market.
- **Negotiation:** Negotiate licensing agreements with content providers, ensuring favorable terms for Netflix and securing a diverse and compelling content library.
- **Market Analysis:** Stay abreast of industry trends, competitor offerings, and audience preferences to inform content acquisition decisions.
- **Relationship Management:** Cultivate and maintain strong relationships with content providers, production houses, and industry stakeholders.
- **Content Evaluation:** Assess the quality, relevance, and potential audience appeal of content proposals, ensuring they align with Netflix's content standards.
- **Cross-functional Collaboration:** Collaborate with cross-functional teams, including marketing, legal, and finance, to ensure seamless integration of acquired content into the Netflix platform.
- **Contract Management:** Oversee the drafting, review, and execution of content licensing agreements, ensuring compliance with legal and business requirements.
- **Performance Analysis:** Monitor the performance of acquired content, analyze viewership data, and provide insights to optimize future content acquisition strategies.

Qualifications

- Bachelor's degree in Business, Media Studies, or a related field; Master's degree is a plus.
- Proven experience in content acquisition or a related field, with a deep understanding of the Nigerian entertainment industry.
- Strong negotiation skills and a track record of successful deal closures.
- Excellent analytical and strategic thinking abilities.
- Exceptional communication and interpersonal skills.
- Familiarity with digital streaming platforms and the evolving landscape of the entertainment industry.
- Ability to work independently and collaboratively in a fast-paced environment.

Job Benefits

Hiring organization

Netflix

Employment Type

Full-time

Industry

Entertainment Providers

Job Location

House H4, Amethystrd., Goshen Estate Lekki Lagos, Lagos., 106104, Lagos, Lagos, Nigeria

Working Hours

9

Base Salary

3000

Date posted

May 7, 2026

Valid through

10.12.2026

- Competitive salary
- Health and wellness programs
- Generous vacation and time-off policies
- Stock options
- Professional development opportunities
- Fun and inclusive work culture

Contacts

Interested candidates should submit their resume and a cover letter detailing their relevant experience to careers@netflix.com. Please include “Content Acquisition Manager – Nigeria” in the subject line. Applications will be accepted until [10.12.2026]. Only shortlisted candidates will be contacted for interviews.

Netflix is an equal opportunity employer. We celebrate diversity and are committed to creating an inclusive environment for all employees.