

https://www.workolic.com/job/saro-agrosciences-recruitment/

Saro Agrosciences Recruitment – Job Vacancies at Saro

Description

Saro Agrosciences, a leading agricultural input company, is currently seeking dynamic and motivated individuals to join our team as Sales Representatives. As a Sales Representative, you will play a crucial role in driving sales, building relationships with customers, and contributing to the growth of our business. This position offers an exciting opportunity for individuals with a passion for agriculture and sales to thrive in a challenging and rewarding environment.

Responsibilities

• Sales Generation:

- Proactively identify and pursue new business opportunities to achieve sales targets.
- Build and maintain a strong customer base through effective relationship management.
- Conduct sales presentations and product demonstrations to potential customers.

Customer Relationship Management:

- Develop and nurture strong relationships with existing and potential clients
- Address customer inquiries and concerns promptly, ensuring high levels of customer satisfaction.
- Provide after-sales support and follow-up to ensure customer retention.

• Market Intelligence:

- Stay informed about industry trends, market conditions, and competitor activities.
- Gather feedback from customers to contribute to product and service improvements.

· Reporting:

- Prepare and submit regular sales reports, detailing achievements, challenges, and future plans.
- Collaborate with the sales team to analyze data and strategize for improved performance.

Qualifications

- Bachelor's degree in Agriculture, Business Administration, or a related field.
- Proven experience in agricultural sales or a similar role.
- Strong understanding of agricultural products and market dynamics.
- Excellent communication and interpersonal skills.
- · Ability to work independently and as part of a team.
- · Results-oriented with a track record of meeting and exceeding sales targets.
- Proficient in Microsoft Office Suite.

Job Benefits

Hiring organization

Saro Agrosciences

Employment Type

Full-time

Industry

Farming

Job Location

Town Planning Road, 211105, Ibadan, Oyo, Nigeria

Working Hours

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Date posted

July 9, 2025

Valid through

01.01.2026

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- Competitive salary and commission structure.
- Health and life insurance coverage.
- Continuous training and development opportunities.
- Career advancement prospects within the organization.
- A supportive and collaborative work environment.

Contacts

Interested candidates should submit their updated resume and a cover letter highlighting their relevant experience. Sales Representative Application" in the email subject line. The deadline for applications is [01.01.2026].

Apply to Saro Agrosciences Job Portal

Saro Agrosciences is an equal opportunity employer. We encourage applications from candidates of all backgrounds and experiences.

Note: Only shortlisted candidates will be contacted for interviews.

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