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Standard Chartered Bank Career 2025/2026 Vacancies in Nigeria

Description

As a Relationship Manager within Corporate Banking at Standard Chartered Bank, you will play a pivotal role in driving business growth by managing and deepening relationships with corporate clients. You will be responsible for understanding the unique financial needs of clients, providing tailored solutions, and ensuring the delivery of a comprehensive suite of banking services.

Responsibilities

- **Client Relationship Management:**
 - Cultivate and maintain strong relationships with corporate clients to understand their business goals and financial requirements.
 - Act as the main point of contact between the bank and clients, ensuring excellent service delivery.
- **Financial Advisory:**
 - Provide financial advice and solutions to clients, offering a comprehensive range of banking products and services.
 - Analyze financial data and market trends to identify opportunities and risks for clients.
- **Risk Management:**
 - Assess and manage risks associated with corporate clients, ensuring compliance with regulatory requirements and internal policies.
 - Work closely with risk management teams to develop strategies for mitigating potential risks.
- **Business Development:**
 - Identify new business opportunities and drive revenue growth by cross-selling banking products and services.
 - Collaborate with internal stakeholders to develop and execute business development strategies.
- **Credit Analysis:**
 - Conduct thorough credit assessments to evaluate the creditworthiness of clients.
 - Prepare and present credit proposals, ensuring adherence to credit policies and guidelines.

Qualifications

- Bachelor's degree in Finance, Business Administration, or a related field.
- Minimum of 5 years of relevant experience in corporate banking or financial services.
- Strong understanding of financial markets, products, and regulatory requirements.
- Excellent communication, negotiation, and relationship-building skills.

Job Benefits

Hiring organization

Standard Chartered Bank

Employment Type

Full-time

Industry

Banking

Job Location

142 Ahmadu Bello Way, Victoria Island, Lagos 106104, Lagos, Nigeria, 106104, Victoria Island, LAGOS, Nigeria

Working Hours

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Date posted

May 3, 2026

Valid through

04.12.2026

- Competitive salary and performance-based incentives.
- Comprehensive health and wellness benefits.
- Career development and training opportunities.
- Employee banking privileges and discounts.
- Access to a global network and collaborative work environment.

Contacts

Interested and qualified candidates should submit their updated resume and a cover letter outlining their suitability for the role “Corporate Banking Relationship Manager Application – Nigeria” in the email subject line.

Apply To

Standard Chartered Bank is an equal opportunity employer. We encourage candidates from diverse backgrounds to apply.

Note: Only shortlisted candidates will be contacted for interviews.