



<https://www.workolic.com/job/sumal-foods-recruitment/>

Sumal Foods Recruitment 2025 Application Form

Description

Sumal Foods Limited is seeking dynamic and results-driven individuals to join our team as Sales Representatives. As a Sales Representative, you will play a crucial role in driving sales and promoting our products to potential customers. If you are a motivated and enthusiastic individual with a passion for sales, we encourage you to apply and become a part of our growing organization.

Responsibilities

- **Sales Generation:**
 - Achieve and exceed sales targets through effective sales strategies.
 - Actively seek out new customers and business opportunities.
 - Build and maintain strong relationships with existing clients.
- **Product Promotion:**
 - Conduct product demonstrations and presentations to showcase the features and benefits of our products.
 - Keep abreast of industry trends and market dynamics to tailor sales pitches accordingly.
- **Customer Service:**
 - Provide exceptional customer service by addressing customer inquiries and concerns.
 - Ensure customer satisfaction and maintain a positive company image.
- **Market Research:**
 - Gather market intelligence and competitor information to contribute to the development of sales strategies.
 - Report on market trends, customer feedback, and product performance.
- **Documentation:**
 - Maintain accurate and up-to-date records of sales activities, customer interactions, and market data.
 - Prepare and submit regular sales reports to the management team.

Qualifications

- Minimum of a Bachelor's degree in Business, Marketing, or a related field.
- Proven track record of successful sales experience, preferably in the food industry.
- Strong communication and interpersonal skills.
- Ability to work independently and as part of a team.
- Excellent negotiation and presentation skills.
- Familiarity with CRM software is a plus.

Job Benefits

- Competitive salary with performance-based incentives.
- Health and wellness programs.
- Career development opportunities.

Hiring organization

Sumal Foods

Employment Type

Full-time

Industry

Food and Beverage Manufacturing

Job Location

9R5X+86J, Oluyole, 200273, Oyo, Ibadan, Nigeria

Working Hours

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Date posted

July 10, 2025

Valid through

01.01.2026

- Supportive and collaborative work environment.
- Employee discounts on company products.

Contacts

To apply for the Sales Representative position, please complete the Sumal Foods Recruitment 2024 Application Form available on our website www.sumalfoods.com/careers. Ensure all required documents, including your resume and cover letter, are attached to the online application.

We appreciate all applications, but only shortlisted candidates will be contacted for interviews.

Join Sumal Foods and be a part of our commitment to providing quality food products and excellent customer service.