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Union Bank Career 2025/2026 Application Online Apply

Description

Union Bank is a leading financial institution committed to providing innovative and reliable financial solutions to our diverse customer base. As we continue to expand our operations, we are seeking dynamic and talented individuals to join our team as Relationship Managers in Corporate Banking.

Responsibilities

- **Client Relationship Management:**
 - Cultivate and maintain strong relationships with corporate clients.
 - Understand clients' financial needs and provide tailored banking solutions.
- **Portfolio Management:**
 - Manage a portfolio of corporate accounts and ensure the attainment of financial targets.
 - Monitor account performance and proactively address any issues.
- **Credit Analysis:**
 - Conduct thorough credit analysis to assess the creditworthiness of potential corporate clients.
 - Prepare comprehensive credit proposals for review and approval.
- **Business Development:**
 - Identify and pursue new business opportunities to expand the corporate banking portfolio.
 - Collaborate with internal stakeholders to cross-sell products and services.
- **Risk Management:**
 - Implement effective risk management practices to ensure the stability of the corporate portfolio.
 - Stay updated on industry trends and regulations to mitigate risks.

Qualifications

- Bachelor's degree in Business, Finance, or related field.
- Minimum of 5 years of experience in corporate banking or related financial roles.
- Strong understanding of financial markets, credit analysis, and risk management.
- Excellent interpersonal and communication skills.
- Proven track record in client acquisition and portfolio management.
- Familiarity with banking regulations and compliance requirements.

Job Benefits

- Competitive salary and performance-based bonuses.
- Comprehensive health and wellness benefits.
- Professional development opportunities and ongoing training.
- Retirement savings plans.

Hiring organization

Union Bank

Employment Type

Full-time

Industry

Banking

Job Location

36 Marina Rd, Lagos Island, Lagos 102273, Lagos, Nigeria, 102273, Lagos Island, Lagos, Nigeria

Working Hours

9

Date posted

February 3, 2026

Valid through

05.12.2026

- Employee assistance programs.

Contacts

To apply for the Relationship Manager position, please visit our careers portal at [Union Bank Careers](#). Complete the online application form and upload your resume. Only shortlisted candidates will be contacted for further assessments.

Union Bank is an equal opportunity employer and values diversity in the workplace. We encourage candidates from all backgrounds to apply.

Join Union Bank and be a part of a dynamic team driving financial excellence and innovation.